

# GROWTH EXPERTISE.

## U.S. EXPERIENCE WITH **beyond gravity**

(2008-2015)

- ▶ Led business development and sales for U.S. market entry.
- ▶ Project lead for U.S. expansion establishing local sales and 'Made in USA' manufacturing.
- ▶ Captured **>US\$ 400 million** of U.S. contracts through strategic partnerships, for products covered by ITAR and the U.S. Munitions List.
- ▶ Set up full ITAR-compliant U.S. operations, including licensing, structure, and process.



IMAGE: RUAG

PROPRIETARY / CONFIDENTIAL